



SOLUTIONS AND SERVICES



ABOUT UBUNTU

Ubuntu is an independent black economic empowerment company with 28 years experience within the ICT industry in South Africa and surrounding environments.

Our wide ranging technology expertise has assisted organisations with their ICT requirements and believe that innovation and technology can be a powerful enabler for organisational growth, offering organisations a competitive advantage. To stay ahead and grow in today's ever evolving marketplace, organisations need to be innovative, agile and flexible; we help our customers achieve this.

We focus on providing reliable and sustainable ICT services without significant technology related risk. Ensuring that our solutions are tailor-made to our customer's needs, is the foundation of our approach. Striving to create efficiencies in business processes and reduce time spent performing manual administrative processes, by providing ICT solutions, support and knowledge.

We aim to assist our customers to enhance communication, collaboration and transparency across their organisation, which we believe allows a more integrated and co-ordinated level of effectiveness and efficiency.

WHAT WE DO

Our goal is to positively contribute to our customers' value chain through sustainable strategic relationships. The solutions we provide are designed and implemented according to each customer's ICT requirements in order to position technology as an enabler in achieving organizational strategic objectives. We have a transparent and integrated approach in solution provisioning across the strategic, tactical and operational competencies, while remaining technology agnostic.

UBUNTU

SOLUTIONS AND SERVICES OFFERINGS

NETWORKING

Design, Installation Training and Maintenance of IP Network, Network Management, Hardware and Security related Software.

Services

- Routers
- Switches
- Wireless LAN Controllers and Access Points
- Gateways
- Network Management
- Network Security
- Firewalls
- Datacentre Design/Built
- LAN/WAN Design/Built
- Software Defined Network



TELECOMMUNICATIONS

Design, Installation and Maintenance of Telecommunications Networks.

Services

- MPLS
- SDWAN
- Carrier Grade Microwave links
- Carrier Grade Fibre links
- VSAT
- Multi-Point Microwave
- APN
- FTTX



BUSINESS APPLICATIONS

Design, deployment and standardisation of SAP and Oracle Business Applications. RPA design and Implementations.

Services

- Deployment and standardisation of Services on SAP business applications
- SAP Consulting and business planning Services
- Oracle Consulting Services
- Upgrades
- Robotic Process Automation solutions (RPA)
- Project Management



END-POINT

Supply, deliver and implementation of client End-point solutions.

Services

- Desktops
- Laptops
- Thin Clients
- Accessories and peripherals
- Upgrade
- Rollouts
- Monitors
- End-point protection solutions



SECURITY

Design, Installation Training and Maintenance of CCTV, Access Control with a focus around people and asset management.

Services

- Cameras
- Access Control
- Fire Evacuation
- Fire Suppression
- Storage/Video Management
- Perimeter Security
- Environmental Monitoring



UNIFIED COMMUNICATIONS

Design, Installation Training and Maintenance of VoIP solutions, Contact Centres and Unified Communications.

Services

- VoIP
- Analogue/Digital/Hybrid Telephony Solution
- Video Conferencing
- UC Applications
- Contact Centre
- Recording and Management
- IM, Presence, Chat



STRUCTURED CABLING

Design, Installation Training and Maintenance of Structured Cabling Solutions.

Services

- Ethernet Cabling installations
- Fibre Optics installation
- Trenching and Civils associated with Structured cabling
- Moves, Adds, Changes, Patching
- Racks, patch panels, brush panels, fly leads, patch leads etc.
- Maintenance contracts
- Certification
- Site Audits
- Cabinet cleanup, rework and labelling
- Design and build solutions
- FTTH installations



AUDIO VISUAL SOLUTIONS

Design, Installation Training and Maintenance of AV Integration, Collaboration and Communication.

Services

- Professional Displays
- Projectors
- Video Walls
- Interactive White Board
- Wireless Presenters
- Digital Signage
- Audio Solutions
- Boardroom, Huddle Space and Auditoriums
- NOC/SOC Solutions
- Automation
- Room booking and asset management



IOT SOLUTIONS

At Ubuntu we believe that technologies like IOT along with Big Data and Artificial intelligence are only useful if you can put these together into a solution that makes sense for your business. It is not a one-size-fits-all solution and has to be tailored to the specific business needs and challenges.

Without visibility it is extremely difficult to know what is going on in your business, where you have challenges and what can be done to address these. Using IOT, Big Data and Artificial Intelligence we help illuminate our customers business issues and address these in such a way as to improve efficiencies, reduce risk and give visibility to areas previously considered impossible to gain insight into.

The areas where we can assist are as follows:

- IOT Readiness Assessments
- Smart Mining, Track and Trace of Minerals
- Smart Logistics
- Smart Retail and Facilities
- Traceability and Asset Management
- Inventory and Stock Management
- Illicit Trade prevention
- Security, Facial Recognition and VMS
- Command and Control systems
- Fleet tracking and Management including cross-border
- Tracking of high value goods
- Integrated BI analytics
- Bespoke Hardware development



INFRASTRUCTURE

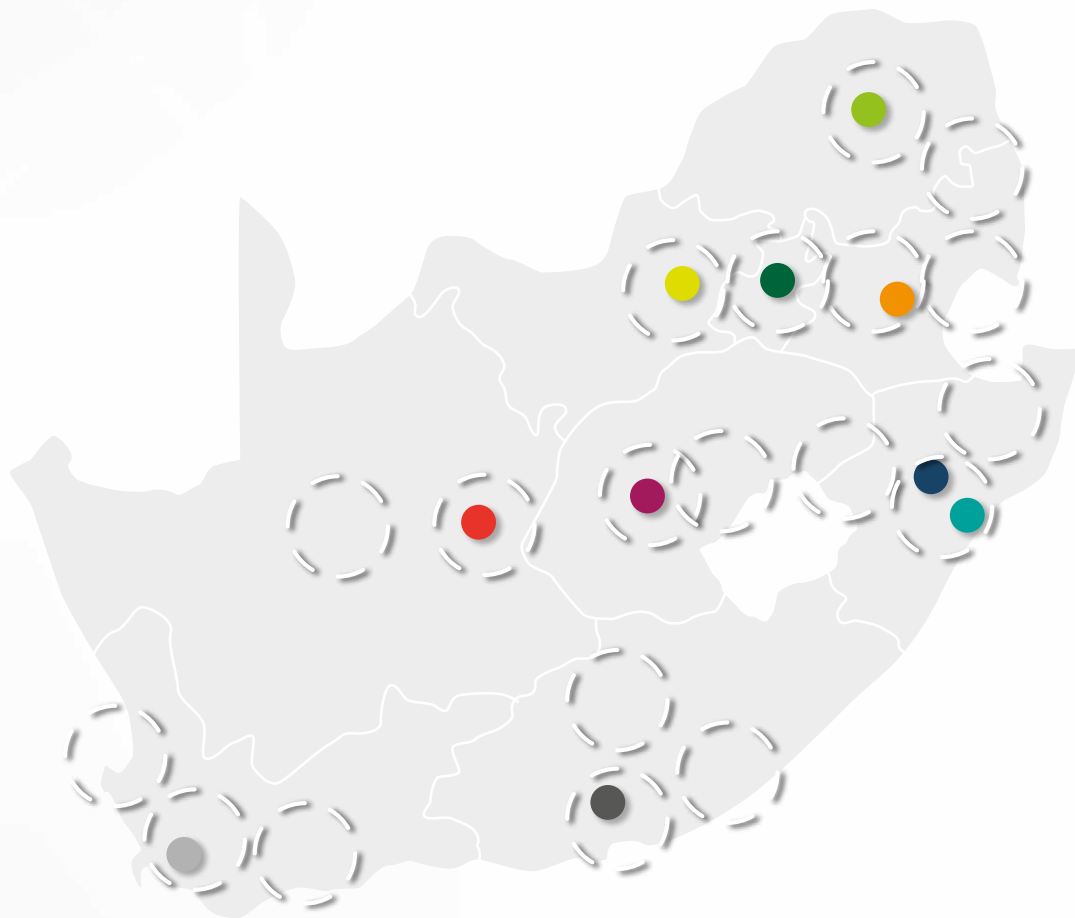
Design, Installation, Migrations and Maintenance of Infrastructure including, Servers, Storage, Virtualisation, Backup and Recovery, DR, Data Centre solutions.

Services

- Servers
- Direct Attached Storage
- SAN Storage
- SAN Fabric
- Tape Libraries and Autoloaders
- Backup and Recovery
- Archiving
- Disaster Recovery solutions
- Virtualisation, automation
- Converged Infrastructure solutions
- Hyper-Converged Infrastructure Solutions (HCI)
- Virtual Desktop Infrastructure (VDI)
- Racks
- UPS
- Fire Suppression
- Raised Flooring
- AD, Exchange, System Centre



CAPACITY AND ABILITY TO EXECUTE



- | | | |
|------------------------|------------------|-------------|
| Pretoria (Head Office) | Kimberley | Gqeberha |
| Polokwane | Bloemfontein | Cape Town |
| Brits | Pietermaritzburg | Active SLAs |
| Mbombela | Durban | |

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